

Technical College of the Lowcountry  
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**BUS 121**  
**BUSINESS LAW I**

**Course Description**

This course is a study of legal procedures, law and society, classifications and systems of law, the tribunals administering justice and their actions, torts, contracts, sales, transfer of titles, rights and duties of the parties, conditions and warranties.

3 Credits

**Course Focus**

The focus of this class is to introduce students to basic legal concepts. An emphasis is placed on legal issues that arise in a business context. The creation and implementation of contract law is emphasized.

**Text and References**

Business Law Today, The Essentials, Miller & Jentz, 9th edition, Cengage/Delmar 2011.

**Course Goals**

The following list of course goals will be addressed in the course. These goals are directly related to the performance objectives.

1. contrast duty based and outcome based ethical decision making models
2. describe the UCC terms - goods, sale and merchant
3. address damage mitigation
4. describe court pleadings
5. describe contract elements
6. define venue
7. define unconscionability
8. define two essential elements of criminal liability
9. define accord and satisfaction
10. contrast void and voidable contracts
11. outline the Exclusionary and Miranda rules
12. contrast intentional and unintentional torts
13. describe trade secret protection
14. contrast civil and criminal law
15. contrast protection given an accused by the 4th, 5th, 6th and 8th amendments

16. compare the state and federal court systems
17. articulate methods of alternative dispute resolution
18. apply the promissory estoppel doctrine
19. apply the four elements of negligence
20. apply strict liability and negligence to product liability
21. apply defenses to crimes
22. apply business ethics principles
23. address third party beneficiary rights
24. address international business ethical issues
25. address fraudulent misrepresentation impact
26. contrast shrink wrap, click on and traditional contracts
27. explain intellectual property protection
28. list UCC exceptions to perfect tender
29. list the four sources of law
30. list requirements for offer and acceptance
31. list five categories of crimes
32. identify strict liability claim requirements
33. explore UCC contract facilitation
34. explore the statute of frauds impact on contracts
35. explain types of discovery
36. describe the commerce clause importance
37. explain the Bill of Rights importance
38. differentiate express and implied contracts
39. explain compensatory, consequential, punitive and nominal damages
40. distinguish trial and appellate courts
41. distinguish express and implied warranties
42. distinguish equitable and legal remedies
43. distinguish assignment and delegation
44. distinguish business ethics and law
45. discuss the common law tradition and stare decisis
46. discuss quantity pursuant to the UCC
47. discuss product liability defenses
48. discuss offer termination
49. differentiate unilateral and bilateral contracts
50. differentiate UCC and common law remedies
51. explain types of court jurisdiction
52. identify intentional and unintentional torts

### **Student Contributions**

Students should review all assigned material. Students are expected to complete 13 multiple choice quizzes, two essay examinations and assigned discussion questions.

### **Course Evaluation**

Your performance objective and exams will be translated to points and the points to grades. There are 520 points possible and grades will be earned as follows: A = 468 to 520, B = 416 to 467, C = 364 to 415, D = 312 to 363. These points correlate with a 10 point grading scale: A= 90-100; B= 80-89; C= 70-79; D= 60-69; F=Below 59.

Approved by: Kenneth Flick Developed/Revised: 5/2013  
 Ken Flick, Division Dean for Business/Industrial Division

## **ADA STATEMENT**

The Technical College of the Lowcountry provides access, equal opportunity and reasonable accommodation in its services, programs, activities, education and employment for individuals with disabilities. To request disability accommodation, contact the counselor for students with disabilities at (843) 525-8228 during the first ten business days of the academic term.

## **ACADEMIC MISCONDUCT**

There is no tolerance at TCL for academic dishonesty and misconduct. The College expects all students to conduct themselves with dignity and to maintain high standards of responsible citizenship.

It is the student's responsibility to address any questions regarding what might constitute academic misconduct to the course instructor for further clarification.

The College adheres to the Student Code for the South Carolina Technical College System. Copies of the Student Code and Grievance Procedure are provided in the *TCL Student Handbook*, the Division Office, and the Learning Resources Center.

## **ATTENDANCE**

The College's statement of policy indicates that students must attend ninety percent of total class hours or they will be in violation of the attendance policy.

- Students not physically attending class during the first ten calendar days from the start of the semester must be dropped from the class for NOT ATTENDING.
- Students taking an online/internet class must sign in **and** communicate with the instructor within the first ten calendar days from the start of the semester to indicate attendance in the class. Students not attending class during the first ten calendar days from the start of the semester must be dropped from the class for NOT ATTENDING.
- Reinstatement requires the signature of the division dean.

In the event it becomes necessary for a student to withdraw from the course OR if a student stops attending class, it is the student's responsibility to initiate and complete the necessary paperwork. Withdrawing from class may have consequences associated with financial aid and time to completion.

When a student exceeds the allowed absences; the student is in violation of the attendance policy. The instructor **MUST** withdraw the student with a grade of "W", "WP", or "WF" depending on the date the student exceeded the allowed absences and the student's progress up to the last date of attendance

*or*

o under extenuating circumstances and at the discretion of the faculty member teaching the class, allow the student to continue in the class and make-up the work. This exception must be documented at the time the allowed absences are exceeded.

Absences are counted from the first day of class. There are no "excused" absences. All absences are counted, regardless of the reason for the absence.

- A student must take the final exam or be excused from the final exam in order to earn a non-withdrawal grade.

A copy of TCL's **STATEMENT OF POLICY NUMBER: 3-1-307 CLASS ATTENDANCE (WITHDRAWAL)** is on file in the Division Office and in the Learning Resources Center.

## **HAZARDOUS WEATHER**

In case weather conditions are so severe that operation of the College may clearly pose a hardship on students and staff traveling to the College, notification of closing will be made through the following radio and television stations: WYKZ 98.7, WGCO 98.3, WGZO 103.1, WFXH 106.1, WWVW 106.9, WLOW 107.9, WGZR 104.9, WFXH 1130 AM, WLVH 101.1, WSOK 1230 AM, WAEV 97.3, WTOC TV, WTGS TV, WJWJ TV, and WSAV TV. Students, faculty and staff are highly encouraged to opt in to the Emergency Text Message Alert System. [www.tcl.edu/textalert.asp](http://www.tcl.edu/textalert.asp)

### **Emergency Text Message Alert**

Students, faculty and staff are highly encouraged to opt in to the Emergency Text Message Alert System. Participants receive immediate notification of emergency events and weather cancelations via text messaging on their cell phones. Participants can also opt in to receive non-emergency news and announcements. Go to [www.tcl.edu](http://www.tcl.edu). On the homepage, click on “emergency TextAlert at TCL” and fill out the form or go to [www.tcl.edu/textalert.asp](http://www.tcl.edu/textalert.asp)